

**SUMMARY OF CONTRACT REQUEST TO THE HEALTH COMMISSION**

Contractor	<b>314E Corporation</b>	Division/Section	<b>SFDPH, Information Technology</b>
Address	<b>47102 Mission Falls Ct. Ste. 219</b>	Deputy Director	<b>Bill Kim</b>
	<b>Fremont, CA 94539</b>	DPH Administrator	<b>Winona Mindolovich</b> <i>winona mindolovich</i>
Contact	<b>Alok Sharma</b>	Program Administrator	<b>Jim Genevro</b> Phone <b>628-206-6507</b>
	<b>SVP Operations, 314e Corporation</b>	Contract Analyst	<b>Cindy Rivas</b> Phone <b>415-554-2832</b>

**Request for approval of a new contract with 314E Corporation, to provide as-needed IT Backfill, Supplemental Staffing, Consultants, Project Managers, or Project Leads for Applications, Active Directory, Service Desk, and/or Service Desk Technicians in support of the Electronic Health Record project in the amount of \$9,300,000. The term of the contract including options is for the period May 25, 2018 to July 31, 2020 (26 months).**

Profit    Non-Profit    LBE    RFQ- Number: 38-2016   Date: 2/15/2017

New    Renewal    Mod    GPO

Number of years DPH has been doing business with this organization: 0

<b>CONTRACT INFORMATION:</b>	<b>Prior Transaction</b>	<b>Proposed Transaction</b>	<b>Annualized Difference*</b>
	(new)	05/25/2018-07/31/2020	
<b>Funding Sources:</b>			
General Fund		\$8,303,571	\$8,303,571
TOTAL DPH REVENUES		\$8,303,571	\$8,303,571
12% Contingency Amount		\$996,429	\$996,429
CONTRACT TOTAL		\$9,300,000	\$9,300,000
<i>ANNUAL AMOUNT OF CONTRACT (estimate)</i>		\$4,133,333	\$4,133,333
Agency Funds		-\$0-	-\$0-
Contract FTE		N/A	N/A

**PROPOSED:**

<b>Mode(s) of Service &amp; Unit of Service Definition</b>	<b>No. Of Clients</b>	<b>No. of Units</b>	<b>Unit Cost</b>
	N/A Duplicated		(Hourly)
	N/A Unduplicated		
1 UOS = 1 hour of work # of hours is dependent on tasks awarded, total shall not exceed \$9,300,000.			
<b>Project Manager / Lead Hourly Rate</b>			
Epic EHR and all modules within that product (Must be Epic Certified)	N/A	Actual	\$165
Cerner (formerly Siemens) INVISION/LCR/COR/PFS and all modules within that product	N/A	Actual	\$150
eClinicalWorks, clinical documentation and interfaces with INVISION for scheduling and billing	N/A	Actual	\$150
Optum Pulse Check (PICIS)	N/A	Actual	\$150
Philips Intelli Space Critical Care (ICCA)	N/A	Actual	\$150
Hillrom Watchchild	N/A	Actual	\$150
ADL Data Systems (ADL)	N/A	Actual	\$150
Salar Inpatient Provider Progress Notes	N/A	Actual	\$150
Philips IBE and Guardian	N/A	Actual	\$150

Surgical Information Systems (SIS) Periop and Anesthesia	N/A	Actual	\$150
Siemens Syngo Radiology	N/A	Actual	\$150
Hyland OnBase ECM system and integration with Epic	N/A	Actual	\$165
CBORD, food and nutrition system	N/A	Actual	\$150
Provation documentation for GI, Ortho and Cardiology	N/A	Actual	\$150
Physiological monitoring interfaces	N/A	Actual	\$150
NextGate eMPI	N/A	Actual	\$150
Clintegrity 360 and other HIM systems	N/A	Actual	\$150
Cerner Anatomic Pathology system	N/A	Actual	
Any others as requested	N/A	Actual	\$150
<b>Analyst Hourly Rate</b>			
Epic EHR and all modules within that product (Must be Epic Certified)	N/A	Actual	\$140
Cerner (formerly Siemens) INVISION/LCR/COR/PFS and all modules within that product	N/A	Actual	\$130
eClinicalWorks, clinical documentation and interfaces with INVISION for scheduling and billing	N/A	Actual	\$140
Optum Pulse Check (PICIS)	N/A	Actual	\$130
Philips Intelli Space Critical Care (ICCA)	N/A	Actual	\$130
Hillrom Watchchild	N/A	Actual	\$130
ADL Data Systems (ADL)	N/A	Actual	\$130
Salar Inpatient Provider Progress Notes	N/A	Actual	\$130
Philips IBE and Guardian	N/A	Actual	\$130
Surgical Information Systems (SIS) Periop and Anesthesia	N/A	Actual	\$130
Siemens Syngo Radiology	N/A	Actual	\$130
Hyland OnBase ECM system and integration with Epic	N/A	Actual	\$130
CBORD, food and nutrition system	N/A	Actual	\$130
Provation documentation for GI, Ortho and Cardiology	N/A	Actual	\$130
Physiological monitoring interfaces	N/A	Actual	\$130
NextGate eMPI	N/A	Actual	\$130
Clintegrity 360 and other HIM systems	N/A	Actual	\$130
Cerner Anatomic Pathology system	N/A	Actual	\$130
Any others as requested	N/A	Actual	\$140
LBE Vendor Support (6.75% of awarded tasks)	N/A	Actual	Actual
Travel and Expenses (Budgeted amount; Billed Actual)	N/A	Actual	\$361,176

**Explanation of Service Change and Variances:**

This is a new contract.

**Monitoring Report/Program Review & Follow-up:**

The contract services will be monitored by the Department as required. The SFDPH Program Administrator will be responsible for assisting and tracking all information related to the accomplishment of the project.

**Nondiscrimination and Cultural Competency:**

The Department will work closely with the contractor to ensure that their cultural competency plan is current and in compliance with Departmental procedures.

**Other Significant Issues:**

314e Corporation (314e) was selected as a qualified proposer under RFQ-38-2016 Category 12, Project 1 (CAT12-P1-38-2016). By RFP CAT 12-P1-38-2016, 314e Corporation was selected for a task based contract to aid DPH during the EHR project in the following areas: System administration and analysis, project, project tracking, ticket management, incident support, daily customer support and system troubleshooting, system configuration, code modification, testing, interface testing with a specific application and support for system upgrades in readiness to meet HL7 interface specifications with the new Epic EHR. Dependent upon whether or not 314e Corporation will bid on the individual Tasks assigned from the RFP, 314e Corporation may or may not be awarded Tasks within this RFP.

314e Corporation is a full-service Healthcare Only Information Technology firm providing Epic and Interoperability services to healthcare providers around the United States. 314e Corporation is headquartered in Fremont, CA with a regional office in Blue Bell, PA. 314e has been an Epic Partner since 2006 and have supported over 120 Epic Implementations successfully (one out of every four Epic implementations are a 314e customer.) Providing Integration and interoperability services to over 50 Healthcare Providers across the US, 314e is a CHIME Foundation Member with elite KLAS ratings for Technical Services (#1).

Under the requirements of RFQ 38-2016, CAT 12 Project 1, each resulting contract award under the RFQ has a mandatory 5% Local Business Enterprise (LBE) subcontracting requirement. For this contract, 314e Corporation has committed to a 6.75% LBE goal to Epic Machines Inc., who will assist 314e Corporation with providing Rhapsody Interface Development Specialists Management.

**Listing of Board of Directors, Owners of 10% or More of the Firm, and Executive Director****Board of Directors:**

Abhishek Begerhotta, CEO  
Alok Sharma, SVP Operations  
Radha Dhawan, Director

**There are no owners with 10% or more interest in the firm.**

Abhishek Begerhotta, CEO

**Executive Director :**

Abhishek Begerhotta, CEO  
There are 3 board members. There are no vacancies and there are no term limits for members.

**Recommendations:**

The Department recommends approval of this contract.